

**SHOTWELL  
RUTTER BAER**  
*Registered Investment Advisor*

## Initial Meeting Checklist

1. Income related documents
  - a. Income tax returns for the last 2 years.
  - b. Most recent pay stubs or earning statements for each family member.
  - c. Pension benefit and/or Social Security benefit projections or statements.
  - d. Information or statements about any other sources of income.
2. Assets
  - a. Information about your home and other real estate you own including purchase date and price.
  - b. Recent investment account statements.
    - i. Employer retirement plans.
    - ii. IRAs
    - iii. College savings plans including 529 accounts.
    - iv. Brokerage or other investment accounts.
  - c. Details or statements about current bank accounts and their balances.
  - d. Statements about your insurance coverage for life, long-term care and disability.
3. Liabilities
  - a. Details about mortgages, including balance, interest rate and monthly payments.
  - b. Details about other debt you may have. Please provide balance due, interest rate and monthly payment.
4. Expenses
  - a. Details about expenses beyond normal living expenses. Examples include support of another person, private school or hobbies.
5. Estate Planning Documents
  - a. Information on Wills, trusts or powers of attorney.

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